



BSWA 2019 TRAINING PROGRAMS

A. PUBLIC TRAINING PROGRAMS*

	Day	Course Fee	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov
BSWA Programs													
Course 301: Balanced Scorecard Professional Certification Part 1: Introduction to Balanced Scorecard	3	₦972,000 (\$2,700)		4 – 6 Lagos		8 – 10 Lagos		17 – 19 Lagos	22 – 24 Abuja		23 – 25 Lagos	21 – 23 Accra	25 – 27 Banjul
Course 401: Balanced Scorecard Professional Certification Part 2: Advanced Course	2	₦648,000 (\$1,800)		7 – 8 Lagos		11 – 12 Lagos		20 – 21 Lagos	25 – 26 Abuja		26 – 27 Lagos	24 – 25 Accra	28 – 29 Banjul
Course 370: Balanced Scorecard Professional Certification Boot Camp	5	₦1,440,000 (\$4,000)		4 – 8 Lagos		8 – 12 Lagos		17 – 21 Lagos	22 – 26 Abuja		23 – 27 Lagos	21 – 25 Accra	25 – 29 Banjul
Course 520: Balanced Scorecard Masters Professional Application Course	5	₦1,548,000 (\$4,300)					13 – 17 Lagos			19 – 23 Accra			4 – 8 Abuja
PuMP Performance Measure Blueprint Workshop	2	₦626,400 (\$1,740)			11 – 12 Lagos			3 - 4 Lagos				14 – 15 Lagos	

*All the Balanced Scorecard training programs listed above may also be offered as in-company programs



B. IN-COMPANY PROGRAMS

	Day	Course Fee/Participant*
KPI Certification Boot Camp	5	₦1,620,000 (\$4,500)
PuMP Performance Measure Blueprint Workshop (with certification)	2	₦626,400 (\$1,740)
Strategy Communication	1	₦93,600 (\$260)
Individual Objective Setting	2	₦324,000 (\$900)
Balanced Scorecard Executive Workshop	1	₦216,000 (\$600)
Strategy Execution Master Class	2	₦6,613,200 (\$18,370) for max of 20 participants

* Except otherwise stated

Training Partners

1. All Balanced Scorecard training programs are based on the *Nine Steps to Success™* framework developed by the *Balanced Scorecard Institute (BSI)*, Cary, North Carolina. Certification is jointly by the *BSI* and *The George Washington University College of Professional Studies (GWUCPS)*, Washington DC
2. PuMP workshops follow the body of knowledge developed by *Stacey Barr*, (based in Australia) the world-renowned performance measure specialist and are jointly certified by *GWUCPS*
3. Strategy Execution Master Class follows the extensive, worldwide research and resulting body of knowledge by *Jeroen De Flander* of the *Performance Factory*, Brussels

